

Nina Weintraub
2744 Ariane Drive # unit 151
San Diego, CA 92117

January 5, 1987

Mr. Chuck Garvin
State Farm Insurance
145 N. Melrose
Vista, CA 92083

Dear Mr. Garvin:

Last year I had some water damage in my house. You came out and wrote up an estimate, and then gave me the names of three contractors to repair the damages. I'd like to thank you for your recommendation of Harris Construction and Restoration (HCR). I found HCR to be very detail oriented, timely and a pleasure to do business with.

Fred Harris, the owner of HCR came out to my house and personally gave me an estimate. He demonstrated an attention to detail that none of the other contractors did. For example, he suggested lifting the rug and pulling out the mildewed padding. Something I wouldn't have considered. Furthermore, his prices were very competitive. This is just one example of how HCR set themselves apart from the rest.

I had a requirement for electrical work and painting to be done in a short time frame. I was delighted when HCR told me they would complete it in one week. Fred even worked on Christmas Eve to finish the project on time. I think it is impressive that the project was completed as quoted and that Fred was willing to work on a holiday.

But the biggest pleasure of all was dealing with a company that REALLY CARES. All of the employees of HCR were pleasant and friendly.

Because you suggested that I call HCR, I ended up having a very positive experience renovating my home. I wasn't sure where to go to find a reliable contractor, so I relied very heavily upon your recommendations. You can rest assured that by recommending HCR, I and other State Farm clients will be satisfied.

Thanks again for your assistance, and have a happy 1987!

Sincerely,


Nina Weintraub

cc: Fred Harris